



PRELIMINARY CONSULTATION

Company Data

Name of Company: _____

Contact Name: _____ Phone: _____

Contact Title: _____ Email: _____

Address _____ City/Zip _____

Cell Phone: _____ Fax Number: _____

Company Web Address _____

Year Business Founded _____ Total Number of Employees: _____

Business Structure: C Corp _____ S Corp _____ Limited Liability Corp _____

Partnership _____ Sole Proprietor _____

Is there a current Business Plan? _____ Industry: _____

Sales Data

In which range are your annual sales:

\$250,000 - \$500,000 \$750,001 - \$1 Million

\$500,001 - \$750,000 Over \$1 Million

Narrative Questions

1. Provide a brief description of your business – size, location, primary function, number of employees, etc.

2. What are your business goals for the next 5 years?

3. What are your plans for growth?

4. Provide a description of your market research and/or technical assistance needs: Specifically, what sort of research or technical assistance do you need in order to facilitate growth?

5. How will your business benefit from the technical assistance (business growth leading to new markets, increased sales, new jobs created?)

6. How might the county benefit? (How will others benefit from your business's growth or improvement? If your business grows, what will be the 'ripple effect' in other industries or throughout the community?)

7. What sort of professional technical assistance provider do you anticipate will be able to meet your needs? (LEGG is able to help identify potential technical assistance providers, ranging from industry experts to research professionals. Successful candidates are advised to use a competitive bid process to select any for-profit technical assistance provider; LEGG will assist with this process.)

8. Provide any additional information about your business that will you think might be relevant and helpful to include.

- Save a copy of this document to your files
- Remember location of the file
- This will allow you to go in and out of the document until you have completed
- Send via email and attach your saved file of the completed document to the email
- Email to: rhonda@lincolneda.org
- Questions: Please contact Rhonda Hunter 704-732-1511 x 1 or rhonda@lincolneda.org